

From: [Steven Lipp](#)
To: [Member Regulation Policy](#); [CIRI-Reporting](#); TradingandMarkets@osc.ca
Subject: Comments On - Consultation on Incorporated Approved Person compensation option
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[EXTERNAL EMAIL / COURRIEL EXTERNE]

To whom it may concern:

Thank you for considering standardizing the rules surrounding compensation paid to investment advisors and possibly their associated corporations.

As an advisor I am strongly in favor of allowing advisors to incorporate and direct their compensation through a corporation. Some reasons I feel this way:

- More seamless transition planning for advisors entering and exiting the business
- Allow advisors to easily defer receiving un-needed income
- Create additional separation between the advisor's personal finances and business finances
- Having a standardized approach across Canada

Thank you for your work.

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